



Buyer Roadmap to the Homebuying



Buying a home doesn't have to feel overwhelming. This roadmap breaks the process into clear, manageable steps so you know what to expect from start to finish.

Step 1: Define Your Goals

Before touring homes, take time to clarify what you want and need.

Consider:

- Budget comfort zone
- Preferred locations
- Home type (single-family, townhome, land, etc.)
- Must-have vs. nice-to-have features

 *Your ERA Liberty Realty agent will help align your goals with market realities.*

Step 2: Get Pre-Approved

Pre-approval strengthens your buying power and shows sellers you're serious.

What happens:

- A lender reviews income, credit, and assets
- You receive a price range and estimated payment

Why it matters:

- Guides your home search
- Helps your offer stand out

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Step 3: Start the Home Search

Now the fun part—finding the right home.

During this stage:

- Tour homes (in-person or virtual)
- Review disclosures and property details
- Track favorites and feedback

 *ERA Liberty Realty provides local insight, honest guidance, and strategic advice.*

Step 4: Make an Offer

When you find “the one,” it’s time to write a competitive offer.

Your offer may include:

- Purchase price
- Financing and inspection terms
- Closing timeline
- Seller concessions

 *We negotiate with your best interests at the center of every decision.*

Step 5: Under Contract & Due Diligence

Once under contract, inspections and reviews begin.

Common tasks:

- Home inspection
- Appraisal ordered by lender
- Negotiations or repair requests

 *We help you understand findings and next steps clearly.*

Step 6: Final Loan Approval

Your lender finalizes the mortgage details.

Expect:

- Additional documentation requests
- Final underwriting approval
- Clear-to-close confirmation

 *We coordinate closely with your lender to keep everything on track.*

Step 7: Closing Day

You're almost home!

What happens:

- Sign final paperwork
- Funds are transferred
- Keys are released

 *Congratulations—you're officially a homeowner!*

Step 8: After Closing Support

Our relationship doesn't end at closing.

Link'd Properties continues to help with:

- Local referrals
 - Market updates
 - Future buying or selling plans
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Your Trusted Guide

At **ERA Liberty Realty**, our role is to connect every piece of the process—homes, lenders, inspectors, and timelines—so you feel confident at every step.

This roadmap is for educational purposes only. Timelines and requirements may vary.